Brandon



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Director of IT

April 1992 - Present FBM Consulting, Blooming Grove, NY

My accomplishments include:

- Positioned Company for Future Technology Markets to ensure viability.
- Implemented New Purchasing Sales and Marketing Strategies.
- Rendered New Price Structures to enhance profitability
- Established New Strategic Business Partnerships & Relationships
- Designed and Implemented Numerous Technology Ventures and Networks for Diverse Client Base
- Implemented CRM system
- Assisted in the implementation of EDI system
- Design, Implement and Manage WAN / LAN / VPN for Diverse Client Base
- Managed and integrated Linux / Mac / Windows / Unix networks
- Remote Managed and integrated Linux / Mac / Windows / Unix networks
- Facilitated Computer Telephony Integration
- Implement and Manage Groupware and messaging solutions for Diverse Client Base

Deputy Supervisor

Blooming Grove Town Board

January 2003 - Present - Deputy Supervisor, Blooming Grove, NY

Duties Include:

- Developed town budget with town comptroller
- Work with town comptroller to plan capital improvements including water, sewer and road improvements.
- Negotiate Union contracts for Highway and Police Departments
- Department Liaison for all departments
- County Legislative Liaison Attend meetings, review policy, lobby, and evaluate the impact of adopted policies.
- Representative for Town on South East Highway Study (Local, County and State committee)
- Liaison to Personnel Mediate any personnel concerns
- Facilitate open forums to improve constituent relationships
- Negotiate IMA's to improve town revenues
- Expand town Central Garage functions to better utilize resources and generate revenue for the town
- Negotiate contracts with wireless utility providers to enhance services and improve town revenues.
- Attend Association of Towns and Supervisors meetings to find "Best of Breed" solutions for municipal concerns present and future

My ideal position is one that challenges me. I thrive under responsibility and pressure. I have excellent people skills. I am confident directing others, but I also work with those under me to instill confidence and a healthy working environment. A good manager does not micro-manage, but must strike a balance between involvement and trusting a staff with autonomy with the projects under their charge.

Education

August 1987 – May 1992 Binghamton University, Binghamton, NY

Bachelor's Degree – Major Economics, Minor Computer Science

Mount St. Mary College – Newburgh, NY

Marketing

Marist College – Poughkeepsie

Accounting for Managers

Technicial training includes:

- IBM PC Institute
- NeTeam Solutions Consultant Certified
- Professional Server Specialist Certified
- Internet Connection Certified
- Desktop System Technical Training
- TME 10 NetFinity Implementation Certified
- PC Server Technical Training Certified
- PC Server / Windows NT Server Installation & Performance
- CallWare Technologies Center
- CNTE (Certified Network Telephony Engineer

Affiliations

August 2008 - Present January 2003 – Present February 2003 – Present January 2003 – Present Greater Washingtonville Lions Club Goshen Rotary National Association of Realtors Association of Towns and Supervisors

Skills

Skill Name

- CNTE
- IBM Desktop Specialist (A +)
- IBM Network Management Certified
- IBM PSS (Professional Server Specialist)
- Linux LPI
- Olivetti Service Certified Tech
- Windows Server Management
- NYS Real Estate Brokers License